



Lolly Series 3.4 Features

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Lolly Rebranding

Lolly Smart

Previously known as the X10



Lolly Pro

Previously known as the X14



Lolly Tab Top

Counter Top Solution



Lolly Tab Go

Handheld Solution (Queue Busting/Table)



Lolly HQ

Previously known as Inno On Demand



Lolly Apps

Stock Count & Reports



Tender Declaration

This security feature enforces the till user when cashing up at the end of the day to be prompted by the till to enter the denominations for each monetary value. This can also be performed for other methods of payments e.g. vouchers. Once completed the report will be produced with any variances shown. When using Lolly HQ, the declarations are archived for visibility to management who can be pro-active in finding any unusual occurrences or discrepancies. Tender Declaration can be controlled per user

Notes and Coin Count

| # | Tender | Total Count |
|---|---------------|-------------|
| 1 | CASH | 40.00 |
| 2 | CARD | 0.00 |
| 3 | CARD NOT PRES | 0.00 |
| 7 | £5 VOUCHER | 0.00 |

Declare multiple tenders

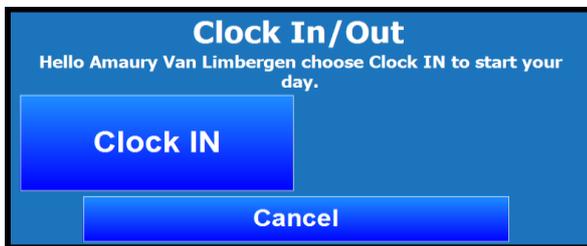
Lolly Till Declarations Report

Lolly HQ Declarations Report

Clock In / Clock Out

This feature is enabled on the tills when used with Lolly HQ. A till user can clock in on the till by entering their sign on details (ID No, Swipe Card or Dallas Key). Lolly HQ will immediately updated with the till users clock in time. When the user needs to clock out, they can clock out using their sign on details.

Lolly HQ has a time keeping details report which will show when the start/end times are per till user and the total duration worked. This report can be filtered by date, user or branch. There are intelligent contingencies in place if the customer's internet was to fail over more than one day



| Timekeeping Details Report | | | |
|---|---------|-----------------|----------------------------|
| Date Range: 16/02/2016 to 16/02/2016 | | | |
| Branches: All Branches | | | |
| Users: All Users | | | |
| Date | Time In | Time Out | Clocked Hours (Time HH:MM) |
| <input type="checkbox"/> Store: St Pauls Churchyard | | | |
| <input type="checkbox"/> Employee: 19899 | | Adam Rumpel | |
| 16/02/2016 Tuesday | 07:37 | | |
| Total for: Adam Rumpel | | | 0:00 |
| <input type="checkbox"/> Employee: 18124 | | Katarzyna Wasik | |
| 16/02/2016 Tuesday | 05:55 | 14:14 | 8:19 |
| Total for: Katarzyna Wasik | | | 8:19 |
| <input type="checkbox"/> Employee: 19695 | | David Paradi | |
| 16/02/2016 Tuesday | 11:31 | | |
| Total for: David Paradi | | | 0:00 |
| Total for Branch@: Lolly Office | | | 8:19 |

Wastage

This is a feature designed to declare items that have been wasted. The items will be selected via the till with a pre-defined list of reason codes for the user to select. This will instantly push into Lolly HQ for management to have visibility of what has been wasted. There are reports available which can be filtered by date, branch, departments and reason codes.

The cost of the item & wastage will be shown to give an accurate reflection of the business for both sales and stock/waste. There are security measures so each till user can be defined access to submitting wastage or not to be authorised. The till will also show previous wastage declarations, if the wastage button is pressed on its own

Wastage Reason

Select the main reason for this wastage record, you can change individual items in the next screen to other reasons as required.

| Reason |
|---------------|
| Food Wastage |
| Quality Check |
| Sampling |
| Training |

Cancel

Wastage From Tills By Department

Date Range: 01/02/2016 to 29/02/2016

Branches: All Branches

Departments: All Departments

| Product ID | Description | Cost | Price | Sales Qty | Wastage Qty | Wastage % | Wastage Cost |
|------------------------|-----------------------|------|-------|-----------|-------------|-----------|--------------|
| Department: HOT DRINKS | | | | | | | |
| 63 | Hot Chocolate Regular | 0.44 | 2.75 | 1440 | 1 | 0.07% | 0.44 |
| 72 | Macchiato Single | 0.17 | 1.70 | 684 | 2 | 0.29% | 0.34 |
| 67 | Americano Large | 0.23 | 2.35 | 1390 | 1 | 0.07% | 0.23 |
| 127 | English Breakfast Tea | 0.21 | 2.20 | 1956 | 5 | 0.25% | 1.05 |
| 202 | Cappuccino Sml | 0.12 | 2.15 | 1847 | 3 | 0.16% | 0.36 |
| 62 | Hot Chocolate Large | 0.55 | 2.95 | 210 | 4 | 1.87% | 2.20 |
| 65 | Latte Large | 0.51 | 2.75 | 1809 | 4 | 0.22% | 2.04 |
| 94 | Decaf Espresso Sng | 0.23 | 1.65 | 15 | 1 | 6.25% | 0.23 |
| 60 | Espresso Double | 0.19 | 1.90 | 1278 | 260 | 16.91% | 49.40 |
| 201 | Latte Sml | 0.15 | 2.15 | 1365 | 1 | 0.07% | 0.15 |
| 128 | Forest Berry Tea | 0.21 | 2.20 | 150 | 1 | 0.66% | 0.21 |

Staff Discounts

This feature allows dedicated promotions and discounts applied to staff members. They will be required to enter their sign on details and any discounts they are entitled to will automatically be applied.

Example

Staff are entitled to free hot drinks and 50% off sandwiches

The items would be sold, the staff member would enter their details and the discounts applied would be automated

The advantage of this functionality is that management can pre-define what staff are entitled to and ensure it is automated.

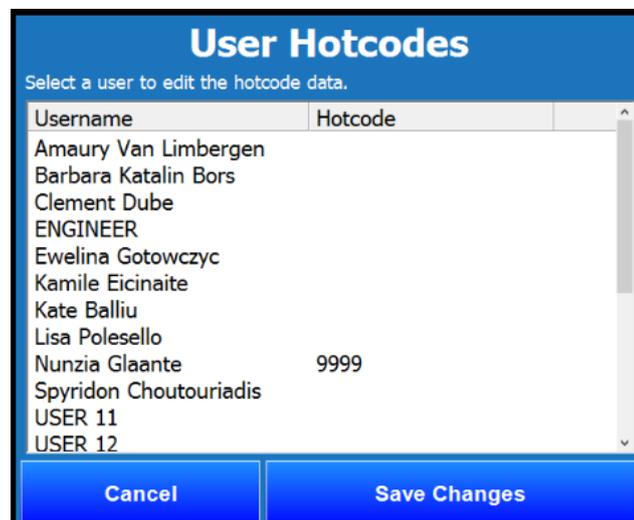
All discounts applied are reported in Lolly HQ so that management can monitor the activity and costs associated.

| Stock ID | Description | Unit | Qty | Discount | Cost | Net Sales | Vat | Sales | Profit | Margin |
|-------------------------------------|-------------------------|------|-----------|--------------|-------------|-------------|-------------|-------------|--------------|-----------|
| Branches: All Branches | | | | | | | | | | |
| Staff: All Staff | | | | | | | | | | |
| Staff: 102-Rachal Potter | | | | | | | | | | |
| 62 | Hot Chocolate Large | EACH | 2 | 5.90 | 1.10 | 0.00 | 0.00 | 0.00 | -1.10 | 0% |
| 63 | Hot Chocolate Regular | EACH | 1 | 2.75 | 0.44 | 0.00 | 0.00 | 0.00 | -0.44 | 0% |
| 9 | Emmental/ Gammon Panini | EACH | 1 | 4.95 | 1.56 | 0.00 | 0.00 | 0.00 | -1.56 | 0% |
| Total For: 102-Rachal Potter | | | 4 | 13.60 | 3.10 | 0.00 | 0.00 | 0.00 | -3.10 | 0% |
| Staff: 103-Sue Merry | | | | | | | | | | |
| 127 | English Breakfast Tea | EACH | 1 | 2.20 | 0.21 | 0.00 | 0.00 | 0.00 | -0.21 | 0% |
| 153 | Porridge | EACH | 1 | 2.30 | 0.53 | 0.00 | 0.00 | 0.00 | -0.53 | 0% |
| 28 | Croissant | EACH | 3 | 5.10 | 1.02 | 0.00 | 0.00 | 0.00 | -1.02 | 0% |
| 51 | Sweet Potato | EACH | 1 | 3.85 | 0.76 | 0.00 | 0.00 | 0.00 | -0.76 | 0% |
| 59 | Cappuccino Regular | EACH | 1 | 2.45 | 0.34 | 0.00 | 0.00 | 0.00 | -0.34 | 0% |
| 66 | Latte Regular | EACH | 4 | 9.80 | 1.52 | 0.00 | 0.00 | 0.00 | -1.52 | 0% |
| 68 | Americano Regular | EACH | 2 | 4.30 | 0.32 | 0.00 | 0.00 | 0.00 | -0.32 | 0% |
| Total For: 103-Sue Merry | | | 13 | 30.00 | 4.70 | 0.00 | 0.00 | 0.00 | -4.70 | 0% |

Allocate Till User

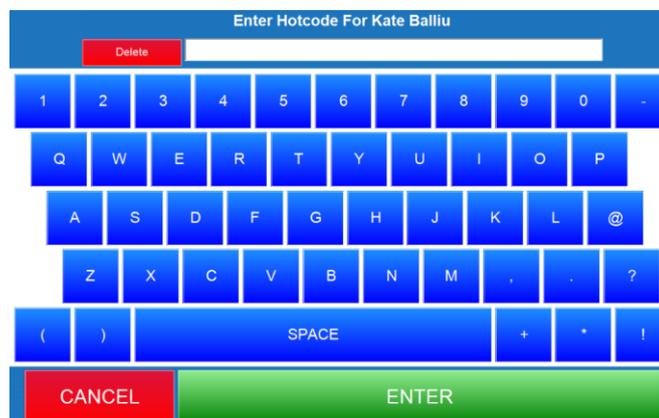
(Dallas/Card Number)

This feature allows the till user to allocate a new Dallas key or card swipe to a member of staff. They can also allocate to existing staff members. There is a new function button called allocate user. The list of till users will be displayed on the till. You can then allocate a Dallas or card to that user. The till system will automatically push up the changes to Lolly HQ. This takes away the unnecessary time allocation from head office and allows managers at the till level to simply update this process.



The screenshot shows a window titled "User Hotcodes" with a blue header. Below the header, it says "Select a user to edit the hotcode data." There is a table with two columns: "Username" and "Hotcode". The table lists several users, with "Nunzia Glaante" having a hotcode of "9999". At the bottom of the window, there are two buttons: "Cancel" and "Save Changes".

| Username | Hotcode |
|------------------------|---------|
| Amaury Van Limbergen | |
| Barbara Katalin Bors | |
| Clement Dube | |
| ENGINEER | |
| Ewelina Gotowczyc | |
| Kamile Eicinaite | |
| Kate Balliu | |
| Lisa Polesello | |
| Nunzia Glaante | 9999 |
| Spyridon Choutouriadis | |
| USER 11 | |
| USER 12 | |

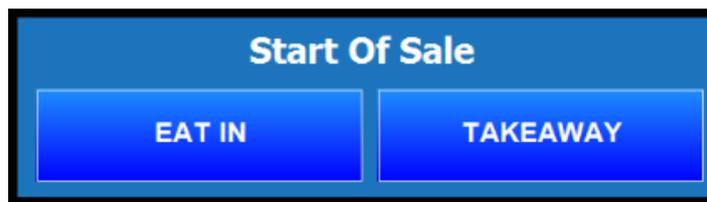


The screenshot shows a numeric keypad interface titled "Enter Hotcode For Kate Balliu". At the top left, there is a red "Delete" button. The keypad consists of several rows of blue buttons with white text. The first row contains numbers 1 through 0 and a hyphen. The second row contains letters Q, W, E, R, T, Y, U, I, O, P. The third row contains letters A, S, D, F, G, H, J, K, L, and the @ symbol. The fourth row contains letters Z, X, C, V, B, N, M, a period, a comma, and a question mark. The fifth row contains parentheses, the word "SPACE", a plus sign, an asterisk, and an exclamation point. At the bottom, there are two large buttons: a red "CANCEL" button and a green "ENTER" button.

Eat In / Takeaway

Eat in / Takeaway can now be made compulsory at the start of each transaction. A separate tax level can be assigned to Eat In or Takeaway. A different pricing level can also be configured. If order printers are being used (Example Kitchen or Drinks) the description Eat In or Takeaway will be printed at the top of the ticket

Lolly HQ has a Eat In / Takeaway report which will show each product and detail what the totals are for Eat In / Takeaway / Overall Total. Cost prices and Margins will also be shown. It is possible to filter the reports by branch and department or to search for the product individually



| ----- *EAT IN* ----- | | | | | ----- *TAKE AWAY* ----- | | | | | ----- Total ----- | | | |
|----------------------|--------|-----------|--------|-----------|-------------------------|--------|-----------|--------|-----------|-------------------|--------|-----------|--------|
| Qty | Vat | Net Sales | Margin | % / Total | Qty | Vat | Net Sales | Margin | % / Total | Qty | Vat | Net Sales | Margin |
| 114 | 45.92 | 228.48 | 79.04% | 53.85% | 107 | 39.36 | 195.84 | 77.05% | 46.15% | 221 | 85.28 | 424.32 | 78.13% |
| 9 | 3.20 | 16.00 | 74.69% | 20.51% | 35 | 12.40 | 62.00 | 74.6% | 79.49% | 44 | 15.60 | 78.00 | 74.62% |
| 84 | 29.16 | 144.99 | 75.67% | 48.21% | 93 | 31.32 | 155.73 | 74.92% | 51.79% | 177 | 60.48 | 300.72 | 75.28% |
| 2 | 0.88 | 4.42 | 79.64% | 100% | 0 | 0.00 | 0.00 | 0% | 0% | 2 | 0.88 | 4.42 | 79.64% |
| 4 | 1.52 | 7.68 | 78.13% | 50% | 4 | 1.52 | 7.68 | 78.13% | 50% | 8 | 3.04 | 15.36 | 78.13% |
| 6 | 1.92 | 9.78 | 72.39% | 33.33% | 12 | 3.84 | 19.56 | 72.39% | 66.67% | 18 | 5.76 | 29.34 | 72.39% |
| 10 | 2.80 | 14.20 | 70.42% | 100% | 0 | 0.00 | 0.00 | 0% | 0% | 10 | 2.80 | 14.20 | 70.42% |
| 61 | 22.57 | 111.63 | 86.89% | 83.56% | 15 | 4.44 | 21.96 | 83.61% | 16.44% | 76 | 27.01 | 133.59 | 86.35% |
| 26 | 7.03 | 34.77 | 82.05% | 70.37% | 22 | 2.96 | 14.64 | 63.93% | 29.63% | 48 | 9.99 | 49.41 | 76.68% |
| 526 | 193.14 | 955.26 | 88.44% | 73.94% | 196 | 68.08 | 336.72 | 87.78% | 26.06% | 722 | 261.22 | 1291.98 | 88.26% |
| 371 | 136.16 | 673.44 | 88.43% | 75.72% | 128 | 43.66 | 215.94 | 87.55% | 24.28% | 499 | 179.82 | 889.38 | 88.22% |
| 1401 | 513.56 | 2540.04 | 88.42% | 72.44% | 593 | 195.36 | 966.24 | 87.11% | 27.56% | 1994 | 708.92 | 3506.28 | 88.06% |
| 104 | 37.37 | 184.83 | 88.18% | 75.94% | 53 | 11.84 | 58.56 | 80.99% | 24.06% | 157 | 49.21 | 243.39 | 86.45% |
| 449 | 163.54 | 808.86 | 88.34% | 68.74% | 261 | 74.37 | 367.83 | 85.1% | 31.26% | 710 | 237.91 | 1176.69 | 87.33% |

Start Of Sale Prompt

Similar to Eat in / Takeaway, different prompts can be enforced before the till user starts a sale. For example a compulsory selection of PRICE BAND A or PRICE BAND B. Items can be sold at the correct prices. Lolly HQ will report on each band with an overall total.

Price Levels Multiple Locations

If price levels are being used (Example different price levels per product), it is now possible to define these for different branches. Each branch can now have a different price structure from other branches

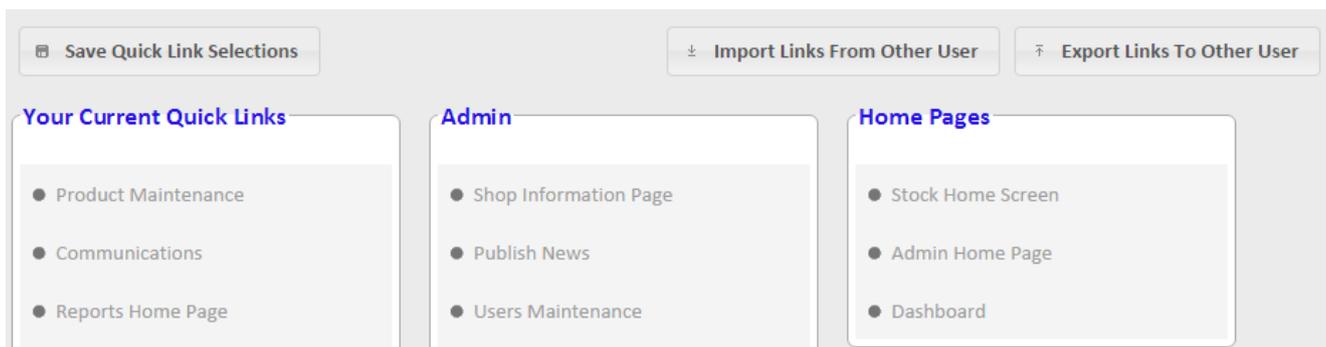
Additional Security

We have implemented additional security to the point of sale.

- * Training Mode can be set to not open the cash drawer
- * Training Mode authorisation can be allocated to each user
- * The Wastage feature authorisation can be allocated to each user
- * The Staff Discount feature authorisation can be allocated to each user
- * Tender Declaration can enforced to each user
- * Allocate user Card/Dallas code can be manager controlled
- * Sales Review can be manager controlled

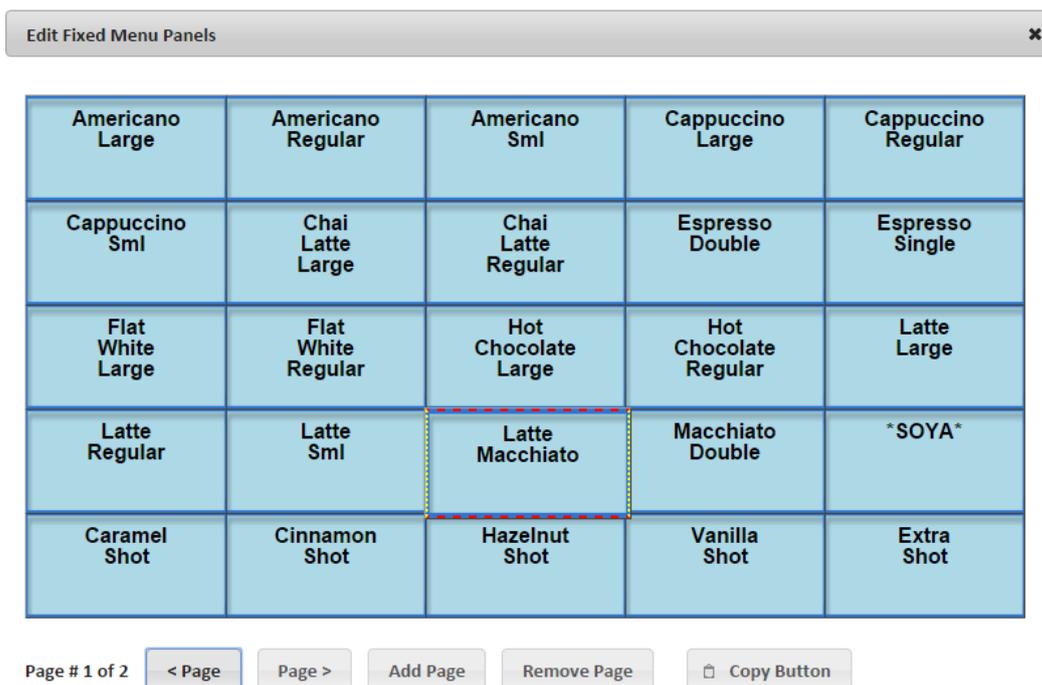
Quick Links Lolly HQ

Quick links are personal shortcuts to popular functions within Lolly HQ. Each user can have their own quick links. We have added the ability to export quick links to other users or import from an existing user. This saves time in the setup process and also enables easy ongoing maintenance when new users are added to the system



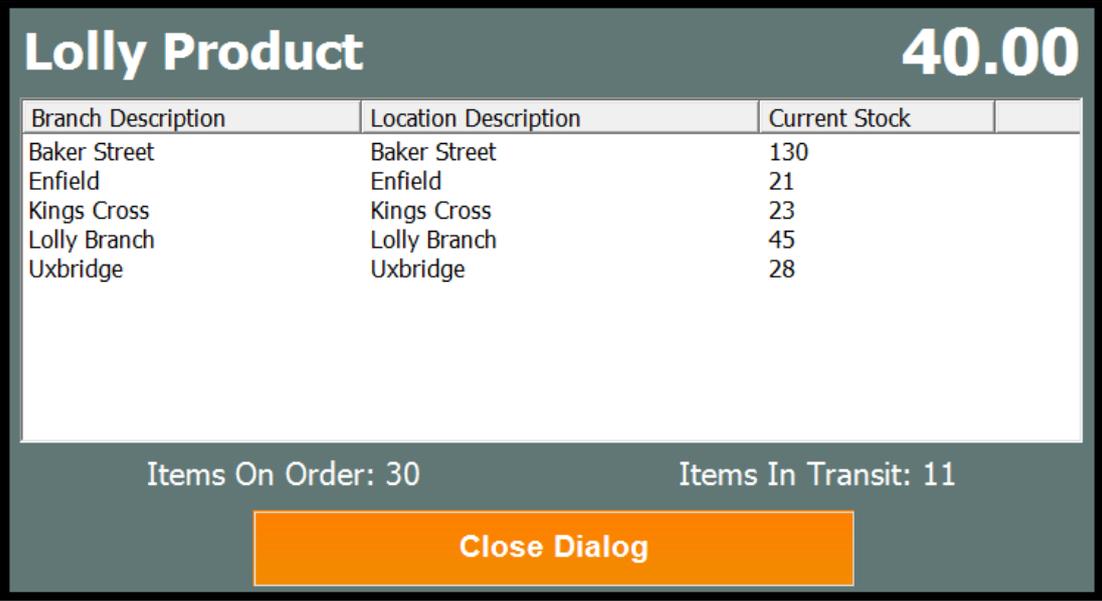
Copy / Paste (Fixed Menus)

We have added the ability to copy and paste buttons within the fixed menu system. Fixed menus are used for products and in some cases product selections.



Product Enquiry from the till

The details of a product can be shown on the till by a press of a button. The price and stock level details will be displayed. The stock level for all branches will be shown and in addition the number of items on order as well as in transfer to that branch from another location will also be shown.



| Branch Description | Location Description | Current Stock |
|--------------------|----------------------|---------------|
| Baker Street | Baker Street | 130 |
| Enfield | Enfield | 21 |
| Kings Cross | Kings Cross | 23 |
| Lolly Branch | Lolly Branch | 45 |
| Uxbridge | Uxbridge | 28 |

Items On Order: 30 Items In Transit: 11

Close Dialog

The above example shows the product name, price, stock levels and their locations, items on order and items in transit. This will be a real time view on the stock item.

Additional Reports

Product Analysis

This report contains products and shows all permutations involving the product. It will show margins, cost, discounts, promotions, wastage, refunds, staff discounts, eat in / takeaway, price bands, average sales, tax and margins. All of this for each product. You can also filter the report by product type, department, supplier, branch and date/time range

| Description | Unit | Transaction Qty | Sales Qty | Refund Qty | Refund Value | Promo Qty | Promo Value | Disc Qty | Promo Value |
|-----------------------|------|-----------------|-----------|------------|--------------|-----------|-------------|----------|-------------|
| Decaf Latte Reg | EACH | 14 | 16 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Decaf Americano Lrg | EACH | 4 | 4 | 0 | £0.00 | 0 | £0.00 | 3 | £7.20 |
| Decaf Americano Reg | EACH | 20 | 20 | 0 | £0.00 | 0 | £0.00 | 1 | £2.15 |
| Decaf Chai Latte Reg | EACH | 1 | 1 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Decaf Macchiato Dbf | EACH | 9 | 9 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Decaf Macchiato Sng | EACH | 2 | 2 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Chamomile Tea | EACH | 12 | 12 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Chai Tea | EACH | 9 | 9 | 2 | £3.66 | 0 | £0.00 | 0 | £0.00 |
| Mint Tea | EACH | 109 | 116 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Earl Grey Tea | EACH | 63 | 63 | 0 | £0.00 | 0 | £0.00 | 2 | £4.40 |
| English Breakfast Tea | EACH | 210 | 244 | 0 | £0.00 | 0 | £0.00 | 4 | £8.80 |
| Forest Berry Tea | EACH | 12 | 12 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Green Tea | EACH | 88 | 96 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Lemongrass Tea | EACH | 47 | 50 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Rooibos Tea | EACH | 27 | 28 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Mint Tea Large | EACH | 11 | 12 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |
| Rooibos Tea Large | EACH | 3 | 3 | 0 | £0.00 | 0 | £0.00 | 0 | £0.00 |

Promotions

There are 3 new promotion reports. These contain analysis of your promotions (mix and match). It will show promotions at a glance and analysis of each product involved in your promotions. You can filter the reports by product type, department, branch, promotion and date/time range

| Stock ID | Description | Promo Qty | Net Sales Before Promo | Net Sales After Promo | Promo Profit | Promo Margin |
|----------|-----------------------|-----------|------------------------|-----------------------|--------------|--------------|
| 100 | Decaf Latte Reg | 222 | 456.16 | 436.56 | 343.32 | 78.64% |
| 101 | Decaf Americano Lrg | 44 | 89.60 | 80.00 | 60.20 | 75.25% |
| 102 | Decaf Americano Reg | 177 | 318.63 | 307.88 | 233.54 | 75.85% |
| 116 | Chamomile Tea | 77 | 141.28 | 139.08 | 120.60 | 86.71% |
| 117 | Chai Tea | 29 | 53.44 | 51.24 | 44.28 | 86.42% |
| 118 | Mint Tea | 745 | 1367.79 | 1341.39 | 1184.94 | 88.34% |
| 126 | Earl Grey Tea | 506 | 927.46 | 918.66 | 812.40 | 88.43% |
| 127 | English Breakfast Tea | 1991 | 3650.56 | 3608.76 | 3190.65 | 88.41% |
| 128 | Forest Berry Tea | 143 | 262.43 | 258.03 | 228.00 | 88.36% |
| 129 | Green Tea | 662 | 1212.57 | 1205.97 | 1066.95 | 88.47% |

Branch Sales Summary

This report will show you the branch analysis. For sites with more than 1 branch this is a quick view of your profits and margins (branch comparison)

Reports can be filtered by department, branch and date/time range

| Branch Description | Qty | Discount | Cost | Vat | Sales | Profit | Margin |
|---------------------------|--------------|-----------------|-----------------|-----------------|------------------|-----------------|---------------|
| Branch 1 | 9193 | 1078.79 | 3653.15 | 2873.54 | 18868.73 | 12342.04 | 77.16% |
| Branch 2 | 6629 | 490.60 | 2861.03 | 2167.58 | 13722.83 | 8694.22 | 75.24% |
| Branch 3 | 3049 | 524.06 | 1882.61 | 1090.28 | 7142.89 | 4170.00 | 68.9% |
| Branch 4 | 7479 | 1130.74 | 2585.97 | 2358.09 | 15317.64 | 10373.58 | 80.05% |
| Branch 5 | 3305 | 283.21 | 1907.42 | 1089.72 | 7694.90 | 4697.76 | 71.12% |
| Branch 6 | 3170 | 308.90 | 1477.18 | 1010.16 | 6976.46 | 4489.12 | 75.24% |
| Branch 7 | 3491 | 277.82 | 1901.91 | 1162.67 | 7797.18 | 4732.60 | 71.33% |
| Branch 8 | 2177 | 136.73 | 962.87 | 755.17 | 4827.43 | 3109.39 | 76.36% |
| Branch 9 | 1537 | 136.01 | 644.91 | 523.31 | 3324.73 | 2156.51 | 76.98% |
| Branch 10 | 5960 | 406.70 | 2872.87 | 2025.84 | 12848.06 | 7949.35 | 73.45% |
| Branch 11 | 2102 | 219.69 | 1049.91 | 601.95 | 4459.86 | 2808.00 | 72.79% |
| Branch 12 | 5482 | 456.43 | 2936.30 | 1970.17 | 12597.97 | 7691.50 | 72.37% |
| Branch 13 | 6315 | 674.07 | 3851.22 | 2275.47 | 14832.52 | 8705.83 | 69.33% |
| Branch 14 | 4778 | 395.43 | 2619.85 | 1656.90 | 11148.89 | 6872.14 | 72.4% |
| Branch 15 | 7353 | 633.02 | 3046.80 | 2223.08 | 14018.61 | 8748.73 | 74.17% |
| Grand Totals: | 70755 | 7152.20 | 34254.00 | 23783.93 | 155578.70 | 97540.77 | 74.01% |

Price Shift Report

If price shifts are being used, e.g. price level 1 and price level 2 in the same branch, this report similar to the eat in / takeaway report, will detail all the products by shift level allowing you to see what is selling, what is profitable and what your margins are, not only for the product but for when the price actually changes